



IT Staff Augmentation for Digital Legal Platform

PROJECT DETAILS

 IT Staff Augmentation

 Aug 2019 - Ongoing

 Confidential

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“They’re an excellent mix of quality, speed, technical expertise, and price.”

PROJECT SUMMARY

SapientPro served as an extension of the client’s team in developing a legal web platform. The team of developers utilized React, Mongo DB and Node.js and focused on optimizing the service’s UX/UI.

PROJECT FEEDBACK

Seeking creative solutions, the SapientPro team continues to consistently deliver. They’ve proven to be a cost-effective partner that delivers great work at a small fraction of the local price. They’re accommodating and flexible of specification changes, and have a great attitude all around.



The Client

Introduce your business and what you do there.

I'm the managing director of an online service that provides answers to legal questions. We offer subscriptions that give companies and individuals legal advice.

The Challenge

What challenge were you trying to address with SapientPro?

Our collaboration is a staff augmentation for an ongoing project. We rely on them for web development and UX/UI work. We needed a flexible team of developers who could provide additional resources depending on our specific needs.

What was the scope of their involvement?

They currently delivering an MVP, so we're currently going for as few functionalities as we can.

Since we want to maximize clarity and ease of use for a legal platform, the technology is fairly basic. However, we do have to optimize UX/UI, because legal services are complicated by nature.

The developers code for us using React, Mongo DB and Node.js. Essentially, they do all of the development work—which involved submitting forms, creating profiles and workflows, and structuring the information on a dashboard. They also used third-party API integrations to add a live chat and a payment system.

What is the team composition?

We initially contracted two back- and frontend developers, whom they provided on very short notice. Once our need increased, we hired an additional frontend developer. They provided two



complimentary managers (despite the fact that we contract another agency for project management) who oversee the developers' work.

We communicate with the COO and CTO of the company, who advise us on some of the technical aspects of the work.

How did you come to work with SapientPro?


We found them through a google search. We've worked with them on other projects, and they'd done a great job, so we took them up again.

How much have you invested with them?

We've spent around \$20,000 a year.

What is the status of this engagement?

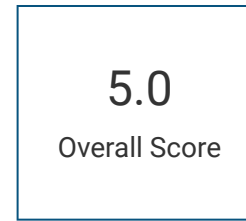
We started in August of 2019, and it's an ongoing collaboration.

 Managing Director,
Digital Legal
Platform

 Legal

 Geneve, Switzerland

CLIENT RATING



Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0



The Approach

What evidence can you share that demonstrates the impact of the engagement?

If we contracted an in-house team in Switzerland we would be spending roughly \$400,000 a year. From that particular standpoint, they're ridiculously cost-effective.

And, I'm very happy with their work. They deliver on time and are very efficient. I'm particularly satisfied with the velocity of the developments. They also go out of their way to accommodate specification changes, and they proactively seek solutions.

How did SapientPro perform from a project management standpoint?

They're extremely responsive, and their management is extremely adept at handling client requests. They consistently meet expectations.

We use Slack and JIRA to make specifications and track all progress. The team has a very positive attitude, and they're very professional.

What did you find most impressive about them?

They're an excellent mix of quality, speed, technical expertise, and price. They're really the best choice for me.

Are there any areas they could improve?

It would be nice to have native English speakers, but I really wouldn't be enlisting a Ukrainian company if that was important to me. It wouldn't make sense for me to have that requirement.





Do you have any advice for potential customers?

Specify your needs properly to enable them to do their best work.

