



IT Staff Augmentation for Metals Tracing Software Company

PROJECT DETAILS

 IT Staff Augmentation

 Feb 2019 - Ongoing

 \$50,000 to \$199,999

“

“They’ve added substantial value to our project through their dedication and expertise.”

PROJECT SUMMARY

SapientPro’s team of programmers partnered with a blockchain startup to develop their SaaS platform, utilizing Node.js and React. The teams collaborated to coordinate the course of each weekly sprint.

PROJECT FEEDBACK

SapientPro helped take the client’s product to market, and it’s now enjoying a growing user base. They’ve demonstrated outstanding levels of dedication to the project and management has also exhibited great flexibility. By way of their willingness to learn, they’ve become an indispensable partner.



The Client


Introduce your business and what you do there.

I'm the founder & CEO of a blockchain platform that aims to bring integrity to the steel industry by tracing the precise distribution of metal materials.

The Challenge

What challenge were you trying to address with SapientPro?

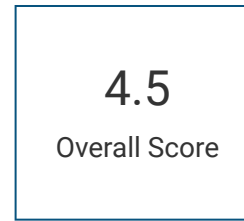
I was looking to scale my technical team to implement our platform. We find the working culture in Ukraine to be admirable, so we were seeking to leverage SapientPro's expertise and work ethic.

 Founder & CEO,
Metals Tracing
Software Company

 Software

 Maastricht, Netherlands

CLIENT RATING



Quality: 4.5



Schedule: 4.0



Cost: 5.0



Would Refer: 5.0





The Approach

What was the scope of their involvement?

The team's programmers have worked with our team to code for the platform, which utilizes Node.js and React. They serve as an extension of our in-house team, so we decide on a weekly basis what each sprint for that week will look like.

What is the team composition?

On the management side, we work with Sergiy (Full-Stack Web Developer, SapientPro) and the CTO, Max (CTO, SapientPro)—who jumps into the technical work whenever the developers hit a wall. We generally work with four programmers, although the exact number fluctuates depending on the scope of work.

How did you come to work with SapientPro?

They came recommended to me by someone I knew in the Netherlands. He recommended them to me because I spend so much time in Ukraine. I decided to give them a shot, and things really worked out.

How much have you invested with them?

We've spent somewhere around \$80,000.

What is the status of this engagement?

We began working together in February 2019, and it's an ongoing collaboration.





The Outcome

What evidence can you share that demonstrates the impact of the engagement?

They've delivered our platform, which is now online and on the app store. It's been working very well, and it's steadily gaining customers and users. Since the product is in its very early stages, its smooth functioning post-launch is currently the biggest indicator of success.

They've added substantial value to our project through their dedication and expertise. We really appreciate their willingness to learn and go the extra mile—sometimes, they'll even work through the weekend. They have the right skills and are well-educated on top of being just great people.

How did SapientPro perform from a project management standpoint?

We took it upon ourselves to oversee project management since they were a fluid extension of our own team. If they anticipated any friction with scheduling, they'd be quick to supplement the team with an extra programmer. They typically met all deadlines.

We used Slack and Telegram to communicate.

What did you find most impressive about them?

I've appreciated the fact that their primary manager and point of contact lives in the Netherlands, where I'm from. There's a cultural connect there, so things aren't lost in translation.

Are there any areas they could improve?

We would appreciate if some of their programmers were better at English since that's how we communicate. Having said that, we're very happy with their work.





Do you have any advice for potential customers?

Communicate well to make sure that they have a good grasp of what the goal is. Involve them in the process—don't just use them as an expendable resource. Give them the opportunity to creatively contribute to getting the most out of your collaboration.

